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HOTEL &  
DESTINATION MANAGEMENT  
COMPANIES LISTING

September  
2024



## **Destination Management Companies**

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**Argentina – Rixner DMC**

**Croatia & Montenegro - TerraNautika**

**Denmark & Sweden – Idea Nordic**

**Greece- Vista Events**

**Ireland- Hotel Solutions DMC**

**Italy- Effetto**

**Malta - ECMeetings**

**Monaco & South of France- CMX Events**

**Morocco – Complete Tours Morocco**

**Portugal- ECMeetings**

**Spain – Ambiance Incentives**

**Turkey & Azerbaijan - MEP Destination Business Solutions**

**UAE & Oman – Level Up**

**United Kingdom – London DMC**

## **Hotels**

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**The Doyle Collection UK**

**Handpicked Hotels - UK**

**Candacraig - Scotland**



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# ARGENTINA

## Rixner DMC Sustainable Agency

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**Founder**

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Rixner is a premier Destination Management Company in Argentina. We create unforgettable experiences in exceptional destinations in Argentina, each one designed to enjoy the best of each destination leaving unique memories for groups or individuals.

Thanks to our international team, our customers experience the warm and friendly ways of the Argentine people and the precision of German logistics, having one of the best times in their professional lives.

Argentina is a country with a thousand facets, which reveal themselves as the thousands of kilometres of the country are discovered, making it the eighth largest country in the world and the second in South America, after Brazil.

The Argentine landscape crosses 5 climatic zones and offers a succession of different and suggestive scenarios.

Argentina is a country made up of thousands of different souls, where Perito Moreno is not just a glacier, soccer is not just a sport, tango is not just a dance, and gauchos are much more than just cowboys. Discover the Argentine passion, tradition, and customs. Our arms are always open to welcome you warmly!



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# CROATIA & MONTENEGRO

## Terranautika Travel Experience & Event Concepts

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**TERRANAUTIKA**  
Travel Experience & Event Concepts

TerraNautika is fully dedicated to the organization of memorable incentives, professional meetings, congresses, product launches, corporate events, luxury concierge services and tailor-made boutique escapes in Croatia and Montenegro.

Professional Management, Creativity, Reactivity and Expertise are among the keys to the success of your event.

Our multilingual team is totally committed to achieve your objectives, as for us each client is unique. We grant quality and attention to detail, implement socially responsible actions and take care of the environment, offering our clients memorable lifetime experiences.

Our competitive values:

- Direct source: In one call we do it all
- Fast response
- Delivery of a complete and detailed project
- Superior quality and service at competitive prices
- Quality Management
- Contribution to a sustainable tourism and environment
- Multi-state coverage with the neighbouring countries
- Insured with Allianz
- Member of UHPA, Travellife, HUPKT

Our mission: to provide memorable experience and long-term partnerships.



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# DENMARK & SWEDEN

## Idéa Nordic

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Denmark is a small nation with a lot to offer, and at Idéa Nordic, we are looking forward to welcoming you into our innovative world! We create incredible memories with our unique and tailor-made programs. We support you from the initial Idéa all the way to the experience! We are a team with a fabulous mix of creative, structured, innovative, organized, and dedicated people.

Denmark is an excellent choice if you are tasked with finding a location that offers sustainable options. Copenhagen has the world's most ambitious climate policies - with a goal of being the first carbon-neutral capital city by 2025. Denmark is Scandinavia's gourmet food capital with a total of 36 Michelin Stars and twenty-six star-studded restaurants to choose from, not bad! In fact, Copenhagen houses the best and second-best restaurant in the world. Might that be the reason why Denmark is one of the happiest countries?

Copenhagen has also been awarded as the Safest City in 2021, as well as receiving first place with the Coolest Neighborhood. Don't just take our word for it, come and 'hygge' with us. Ask us about our tailor-made programs and create incredible European experiences.



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# GREECE

## Vista Events DMC

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M&IT Award winner. Best Destination Management Company. Every year 2007-2020!

Vista Events DMC was founded in 2001 in Athens and since then has organized a number of conferences, congresses, and events throughout Greece. From 2010, it has also established a branch office in Pylos, Costa Navarino area. It has been voted for fourteen consecutive years by its industry peers with the Award for Best DMC at the Meetings and Incentive Travel Industry Awards that are taking place in London.

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Responding to the current precarious climate surrounding meetings and events, Vista Events is providing digital & hybrid event solutions through a strategic collaboration with a number of tech-forward online events platforms and vendors that can create & host engaging digital experiences.

Vista Events has received flamboyant reviews & testimonials from the companies for which has provided arrangements for, which come from a range of industry sectors such as information technology, financial services, automotive, pharmaceutical, medical, telecommunications, media.

This DMC can become your local trusted partner. The unquestionable dedication and strive for excellence are the professional practices of Vista Events!



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# IRELAND

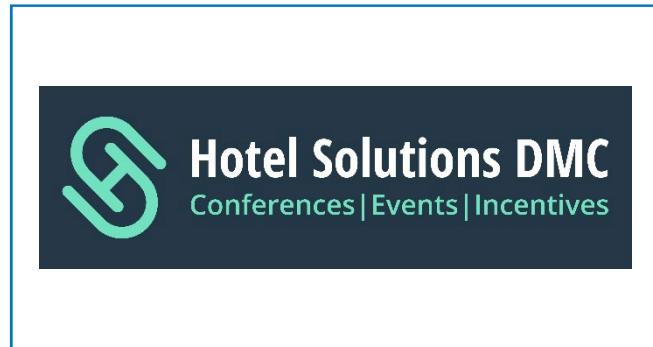
## Hotel Solutions DMC Conferences | Events | Incentives

**Stuart Thornton**  
**Director of Sales & Marketing**

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Hotel Solutions DMC has been arranging memorable experiences in Ireland for over 2 decades with a “Céad Míle Fáilte” - A Hundred Thousand Welcomes. You can experience “Ireland’s Hidden Heartlands”, a beautifully unspoiled part of Ireland where life moves at its own pace, and “Ireland’s Ancient East” where vibrant history and modern life meet. Explore the world renowned “Wild Atlantic Way” with its 2,500kms of spectacular coastline where golden sandy beaches and spectacular waves await you.

Hotel Solutions DMC is an accredited Failte Ireland DMC company and are a proudly Irish second-generation family run business. Their story is one of passion and commitment in delivering memorable experiences for their clients on the island of Ireland. They deliver the highest standard of customer service for you your team, and genuinely care about every project they work on by going the extra mile to make your event in Ireland a huge success.

As one of Irelands leading conference, meeting and leisure DMC’s, Hotel Solutions DMC organizes events by catering to your requirements. From small groups wanting to play golf on some of the worlds most renowned golf courses, to large incentive groups wishing to reward their employees or customers with a truly unforgettable visit to Ireland, Hotel Solutions DMC specializes in creating memorable experiences for their clients, delivering authentic programs with a personal touch.

Hotel Solutions DMC enjoys providing truly client-centered experiences in the most fantastic destinations in Ireland. They are innovative and creative in designing authentic experiences for you, bringing you unique incentive programs making memories that last a lifetime. As founder Michelle Thornton always says, “Ireland is about hospitality, and that’s what we do best”.



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# ITALY

## Effetto Italy DMC

**Jessica Loesch**  
**VP Business Development**

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Founded in 2010, Effetto Italy is a full service, Italian DMC, headquartered in Rome, with experienced staff situated throughout the country. As a boutique operation, Effetto prides themselves on their ability to offer creative solutions, seamless operations, and exceptional service. Serving the MICE, special interest groups, and high-end independent markets, customization is inherent in everything they do.

From Alpine peaks and Tuscan hills to the crystal Med, Italy is an incredibly diverse country with wide-ranging options for every kind of event. Beyond select venues in more traditional cities like Milan, Rome, and Florence, there are countless opportunities for more intimate experiences in smaller areas such as Puglia, Portofino, or Capri. Effetto does it all. Hilltop town privatization in Umbria? Sustainable programming in Sardinia? Gala dinners amongst ancient ruins or rolling vineyards? Deeply rooted in local culture, Effetto knows the hidden corners and handles the complicated logistics

It all starts with a conversation and a concept. Effetto's ethos is one of collaboration, cooperation and teamwork, with an eye towards constant innovation. Effetto's affordable and inspired approach allows clients to get results within the budget required, while their transformative programming creates game-changing moments, increasing the rate of overall event success.

Adaptability, of course, is also key component of success and Effetto continues to find options for these unprecedented times. In addition to keeping abreast of current guidelines and restrictions, they work with clients to create elevated virtual components and hybrid events. Come see what a reinvented Italy looks like with Effetto Italy DMC!



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# MALTA

## EC Meetings Company Ltd.

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**ECMeetings**  
MALTA • PORTUGAL

ECMeetings is an award winning and quality assured DMC in Malta, set up in 2001 with a unique vision and strategic plan to set high standards in the destination management sector. The highly motivated and multilingual team of 15 event experts are dedicated to creating motivational programs and winning concepts, that are tailor made to their client's requirements; consistently delivering the highest levels of customer satisfaction and return on investment. ECMeetings provides complete event management services from creative conception to flawless execution and are specialized in exclusive incentive travel, corporate events and conference management. From destination advice to venue and hotel sourcing, accommodation, transportation, catering, production and all event support services, they have you covered on anything related to conference and event management in Malta. Challenge the team with anything and they'll leave no stone un-turned to make it happen! Their reputation and strong relationships within their community, coupled with passion and expertise of the destination, enable them to offer their clients the best possible event solutions for meetings and incentives on The Maltese Islands.



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# MONACO & SOUTH OF FRANCE

## CMX Events

**Harriet Ross**  
**Managing Director**

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CMX Events, with almost three decades of experience in creating extraordinary events in Monaco and the French Riviera. Founded by the dynamic and well-connected Harriet Ross, CMX Events is dedicated to redefining event excellence with a blend of high-energy enthusiasm and expert local insight. As your dedicated partner in event management, we bring a wealth of expertise in event creation, production, and management, ensuring unparalleled experiences tailored to your unique needs. Our team of creators, doers, and adventurers are committed to delivering with style, leveraging our extensive network to execute seamless and unforgettable events. From professional conference organizing to incentive programs and Grand Prix Formula 1 Hospitality, CMX Events is your go-to source for exceptional experiences in Monaco, the French Riviera, Provence, and Corsica – the “Island of Beauty.” With a passion for perfection and unwavering dedication, we are ready to elevate your events to new heights. Available to you 24/7, CMX Events is your trusted event management partner. As Harriet would say: “We love what we do, and it shows”.



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# MOROCCO

## Complete Tours Morocco

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### **Option 1 :**

At Complete Tours, we understand the complexities travel agents face when planning MICE and/or luxury travel experiences. The pressure to create flawless itineraries, secure premium accommodations and ensure a seamless experience for clients can be overwhelming. That's where we come in.

As experts in Morocco, we take the stress out of planning. Our team excels at handling every detail, from venue selection to bespoke experiences that match your clients' interests. We provide comprehensive assistance, ensuring that each event or trip is, not only perfectly executed but also exceeds expectations.

Join us in transforming the most intricate requests into memorable moments, allowing you to focus on what you do best—building relationships and growing your business. Trust Complete Tours to be your reliable partner in creating extraordinary travel experiences every time.

### **Option 2 :**

Complete Tours is a Moroccan-based, British-owned, Destination Management Company specialising in supplying land services for MICE and Luxury Travel since 1999. Handling groups of all sizes and budgets we have forged close relationships with local hospitality partners guaranteeing you the highest quality of service whilst, at the same time, creating your unforgettable, personalised experience.

Morocco, for many, is a new destination and as your experts on the spot we take the stress out of the pitfalls of an unknown, and sometimes challenging product.

Our dedicated team provide all support needed to ensure the smooth running of operations. We pride ourselves on prompt and accurate provision of all aspects – transport and accommodation, entertainment and themed events, menu planning or team building, special activities or any other item required. Your search for outstanding service stops here!



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# PORTUGAL

## EC Meetings Portugal Lda.

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**General Manager**

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With over 20 years of experience in organizing high-touch incentives and events in mainland Portugal and the islands of Azores and Madeira the multilingual team of event experts are dedicated to creating motivational programs and winning concepts, that are tailor made to their client's requirements; consistently delivering the highest levels of customer satisfaction and return on investment. ECMeetings provides complete event management services from creative conception to flawless execution and are specialized in exclusive incentive travel, corporate events and conference management. From destination advice to venue and hotel sourcing, accommodation, transportation, catering, production and all event support services, they have you covered on anything related to conference and event management in Portugal. Challenge the team with anything and they'll leave no stone un-turned to make it happen! Their reputation and strong relationships within their community, coupled with passion and expertise of the destination, enable them to offer their clients the best possible event solutions for meetings and incentives in Portugal.

### **Why Portugal?**

Discover a destination full of surprises, idyllic scenery & illuminated by a special kind of light! Storied cities, sun-washed beaches, friendly locals and fabulous food and wine best describe the small, yet diverse country of Portugal. Full of exciting history, long traditions of many cultures, idyllic countryside and landscapes, coupled with an excellent MICE infrastructure make Portugal an ideal and surprising destination to discover for meetings, incentives & events.

### **Discover the Diversity of Portugal**

Located in the most southwestern part of Europe, Portugal has 2000 kilometres of waterfront and offers more than 250 sunny days per year. Portugal is easily accessible with over 100 flights arriving before 10AM to Lisbon and Porto. Portugal is the Gateway to South America and the closest European country to the USA. The airports are located less than 20 minutes from the city centre. The main regions for MICE travel in Portugal are Lisbon, Porto and Douro Valley, Algarve, Alentejo, and the islands of Madeira and Azores. Each region offers activities aplenty, an extensive choice of unique venues, accommodation and meeting spaces.



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# SPAIN

## Ambiance Incentives

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Ambiance Incentives is a leading, privately owned Destination & Event Management Company in Spain, offering its highly qualified services since more than 25 years all over Spain including the 4 Balearic and the 7 Canary Islands, as well as in the beautiful mountain resort of Andorra, and the rock of Gibraltar.

Founded in 1998, we are today a very well-established company with creative, professional staff looking for long-term and satisfying relationships with both clients and suppliers. We are primarily concerned with quality service and dedication to our clients - this includes the constant search for new ideas and concepts. All hotels, restaurants and locations are carefully chosen; all buses and vans are modern, comfortable and air-conditioned and consequently allow travelling in best conditions.

Our clients choose Ambiance Incentives as their preferred DMC in Spain because of our:

- Commitment to deliver great Customer Service
- Constant Availability
- Reliability and strong Working Ethics
- Commitment to Excellence and Quality
- Proven local Knowledge and Expertise
- Outstanding Attention-to-Detail
- Willingness to go the Extra Mile, always

We are proud members of SITE, MPI, ADMEI, Preferred DMCs, Spain DMCs and the Catalunya Convention Bureau.

We will be happy to be your professional and trusted local partner if you plan to celebrate your event in one of our beautiful destinations!



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# TURKEY & AZERBIJAN

## MEP Destination Business Solutions

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MEP Destination Business Solutions is the independent profit center branch of Meptur Tourism Agency, specialized in incentives, meetings, and conferences. From its head office in Istanbul, MEP is the leader of its industry having been bestowed some of the most prominent accolades over the years, such as several M&IT Award for Best Overseas DMC. Small enough to reflect family values and large enough to have significant buying power, MEP's strengths lie in its 43-year experience, diligent procurement practices & agility in adapting to the changing demands of the business world. With an expansion into Northern Cyprus and Baku, Azerbaijan in 2016 and a brand new MEPLive concept launched in 2020, MEP Family continues to lead by example and serve with gratitude.

### **Vision Statement**

"MEP's vision is to establish reliable and long-lasting partnerships by offering solutions that work, enthusiastic creativity and financial transparency, while creating value and always exceeding expectations."



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# UAE & OMAN

## Level Up Travel & Lifestyle

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Level Up are a premier Destination Management Company established in Dubai specialized in corporate meetings planning, incentives travel arrangement, conferences and events.

The professional team are industry experts with significant local know-how, offering a personalized service and destination experience for all of their partners. At Level UP, they strive to provide a “Beyond the Ordinary” experience using the imagination of our creative team to deliver elevated ideas that create extraordinary projects which are flawless, on budget and always unforgettable.

### **WHATS THEIR VISION?**

To be a preferred partner in the meetings, incentives, conferences, and events industry in our marketplace.

### **WHATS THEIR MISSION?**

To Level UP your experience.

### **WHATS THEIR MOTTO?**

Deliver “Beyond the Ordinary” Experiences.



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# UNITED KINGDOM

## London DMC – The Connected Event Group Ltd.

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TCE Group was founded in 2003 with the ambition to be the best DMC in the UK. As your UK partner we support all of your requirements across Britain from large scale incentive programs to specific services for your important clients. Our mission is to unlock the best of Britain to help achieve your objectives with programs that inspire, motivate, and excite.

Our promises to you are:

1. We will respond quickly to any requests
2. We will build a program that fulfills client requirements and if we don't get it right first time we won't give up until we do
3. We will always be honest and open
4. We won't offer you a program or activity that we wouldn't enjoy with our friends and family
5. We will offer creativity to maximize budgets

**Cool – Calm – Connected**



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